UNDERSTANDING PSYCHOLOGICAL TYPES

PREFERENCES IN WORK SITUATIONS

EXTRAVERSION

PLEASE UNDERSTAND ME AS AN EXTRAVERT, IN WORK SITUATIONS,

I like variety and action

I am often impatient with long, slow jobs

I am interested in the activities of my work and in how other people do it

I often act quickly, sometimes without thinking When working on a task, I find phone calls a welcome

I develop ideas by discussion

I like having people around

SENSING

PLEASE UNDERSTAND ME AS A SENS-ING TYPE, IN WORK SITUATIONS,

I like using experience and standard ways to solve problems

I enjoy applying what I have already learned I may distrust and ignore my inspirations

I seldom make errrors of fact

I like to do things with a practical bent

I like to present the details of my work first

I prefer continuation of what is, with fine tuning

I usually proceed step-by-step

THINKING

PLEASE UNDERSTAND ME, AS A THINKER, IN WORK SITUATIONS,

I use logical analysis to reach conclusions

I can work without harmony

I may hurt people's feelings without knowing it

I tend to decide impersonally, sometimes paying insufficient attention to people's wishes

I tend to be firm-minded and can give criticism when appropriate

I look at the principles involved in a situation

I feel rewarded when the job is done well

JUDGING

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PLEASE UNDERSTAND ME, AS A JUD-GING TYPE AT WORK

I work best when I can plan my work and follow my plan

I like to get things settled and finished

I may not notice new things that need to be done

I tend to be satisfied once I reach a decision on a thing, situation, or person

I reach closure by deciding quickly

I seek structure and schedules

I use lists to prompt action on specific tasks

INTROVERSION

PLEASE UNDERSTAND ME AS AN INTROVERT, IN WORK SITUATIONS,

I like quiet for concentration

I tend not to mind working on one project for a long time uninterruptedly

I am interested in the facts/ideas behind my work

I like to think a lot before I act sometimes without acting When concentrating on a task, I find phone calls intru-

I develop ideas by reflection

I like working alone

INTUITION

PLEASE UNDERSTAND ME AS AN IN-TUITIVE TYPE, AT WORK,

I like solving new complex problems

I enjoy learning a new skill more than using it

I may follow my inspirations, good or bad

I may make errors of fact

I like to do things with an innovative bent

I like to present an overview of my work first

I prefer change, sometimes radical, to continuation of what is

I usually proceed in bursts of energy

FEELING

PLEASE UNDERSTAND ME AS A FEEL-ER, IN WORK SITUATIONS,

I use values to reach conclusions

I work best in harmony with others

I enjoy pleasing people, even in unimportant things

I often let decisions be influenced by my own and other people's likes and dislikes

I tend to be sympathic and dislike, even avoid, telling people unpleasant things

I look at the underlying values in a situation

I feel rewarded when people's needs are met

PERCEIVING

PLEASE UNDERSTAND ME AS A PER-CEIVER IN WORK SITUATIONS,

I enjoy flexibility in my work

I like to leave things open for last-minute changes

I may postpone unpleasant tasks that need to be done

I tend to be curious and welcome a new light on a thing, situation, or person

I postpone decisions while searching for options

I adapt well to changing situations and feel restricted without change

I use lists to remind me of all the things I have to do someday